

Office 365

Designed for the unique workstyle of every group



Complete Collaboration Solution

Office 365 addresses the breadth of collaboration needs across your company

Integrated Experiences

Office 365 Groups and Graph enable integrated experiences that facilitate effective collaboration

Security and Compliance

Office 365 delivers the security, compliance and manageability required in today's workplace

Chat for today's teams



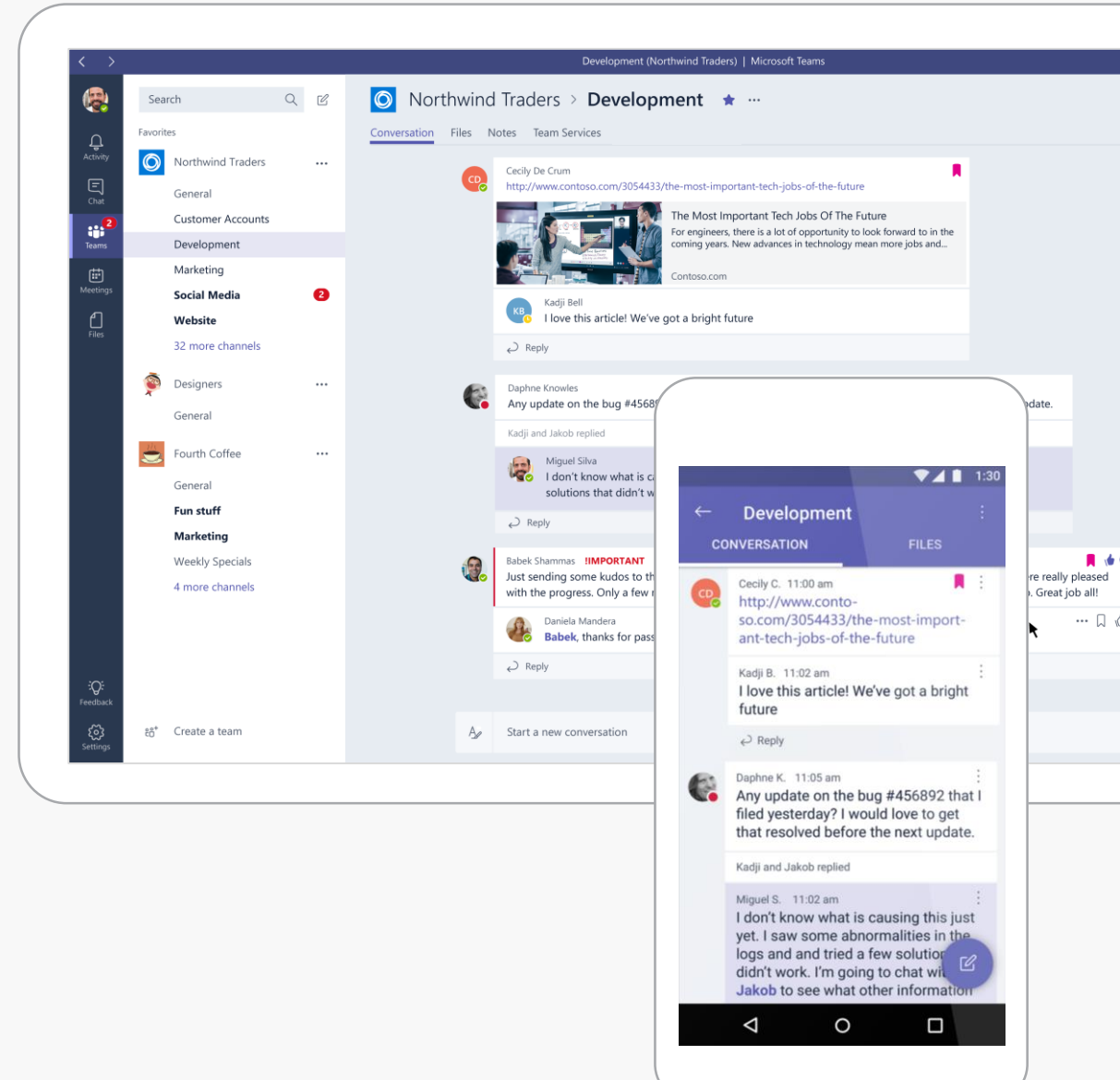
People can see content and **chat history** anytime.

Team chats and activities are **visible to the entire team**.

Use **private chats** for small group conversations.

Join a **Skype video call** to meet in real time.

Connect **across multiple devices**.



A hub for teamwork

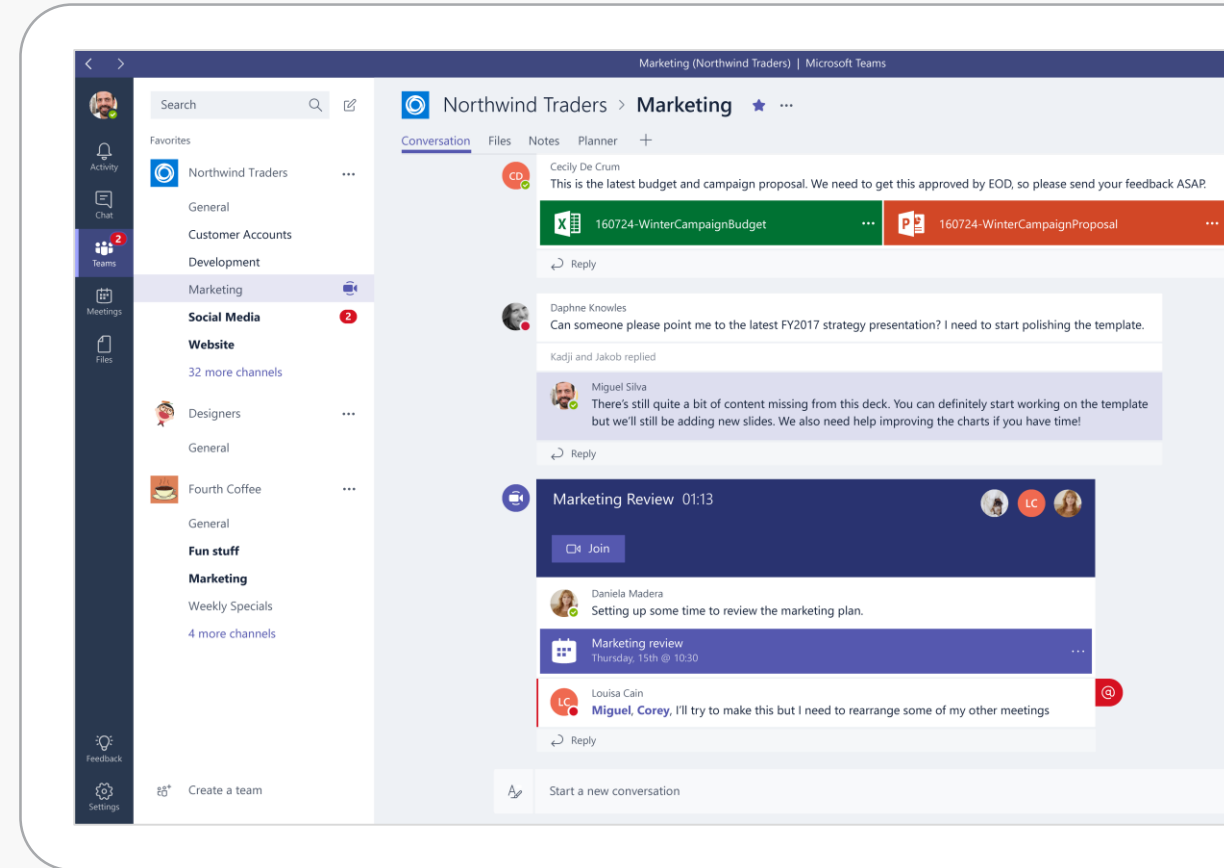


Chat, content, people, and tools live in a team workspace.

Teams have quick access to information they need.

Integrated with SharePoint, OneNote, Skype for Business.

Work with Office and other documents right in the app.



Customizable for each team

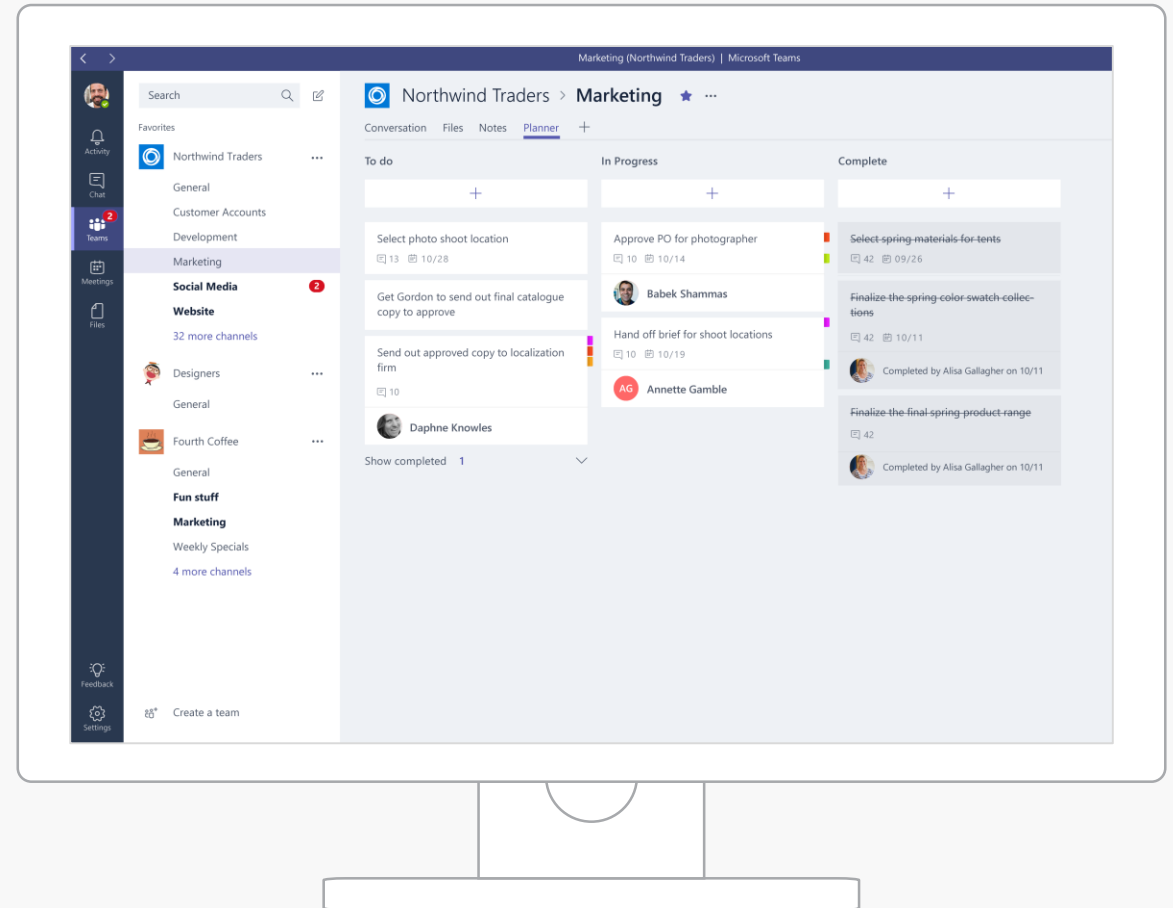


Add **tabs** to provide quick access to frequently used documents and cloud services.

Explore data and take quick actions with **bots**.

Pull in **Office 365 Connectors** for updates from 3rd party tools and services.

Access **developer preview** APIs to build integrations.



Security teams trust

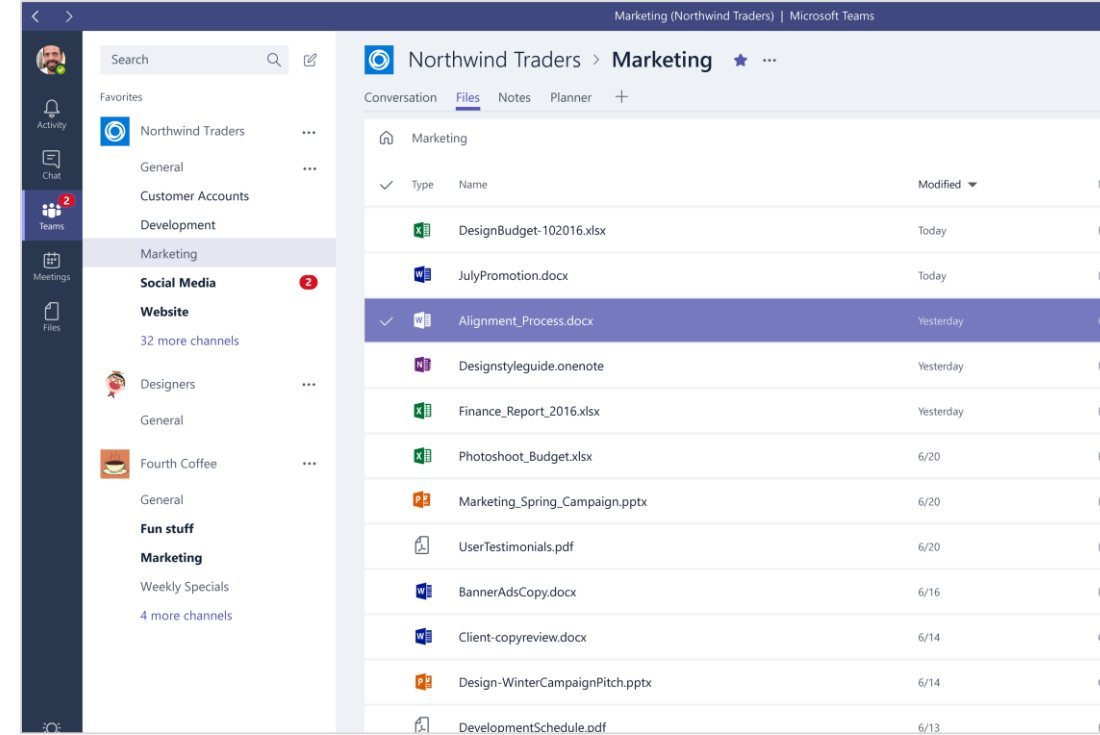


Broad compliance standards support: **ISO27018/01, SOC 1 and 2, HIPPA, EU Model Clauses & more**

Data encryption at all times, **at-rest and in-transit.**

Multi-factor authentication for enhanced identity protection.

Strong customer **privacy safeguards.**



Generational Preferences at Work

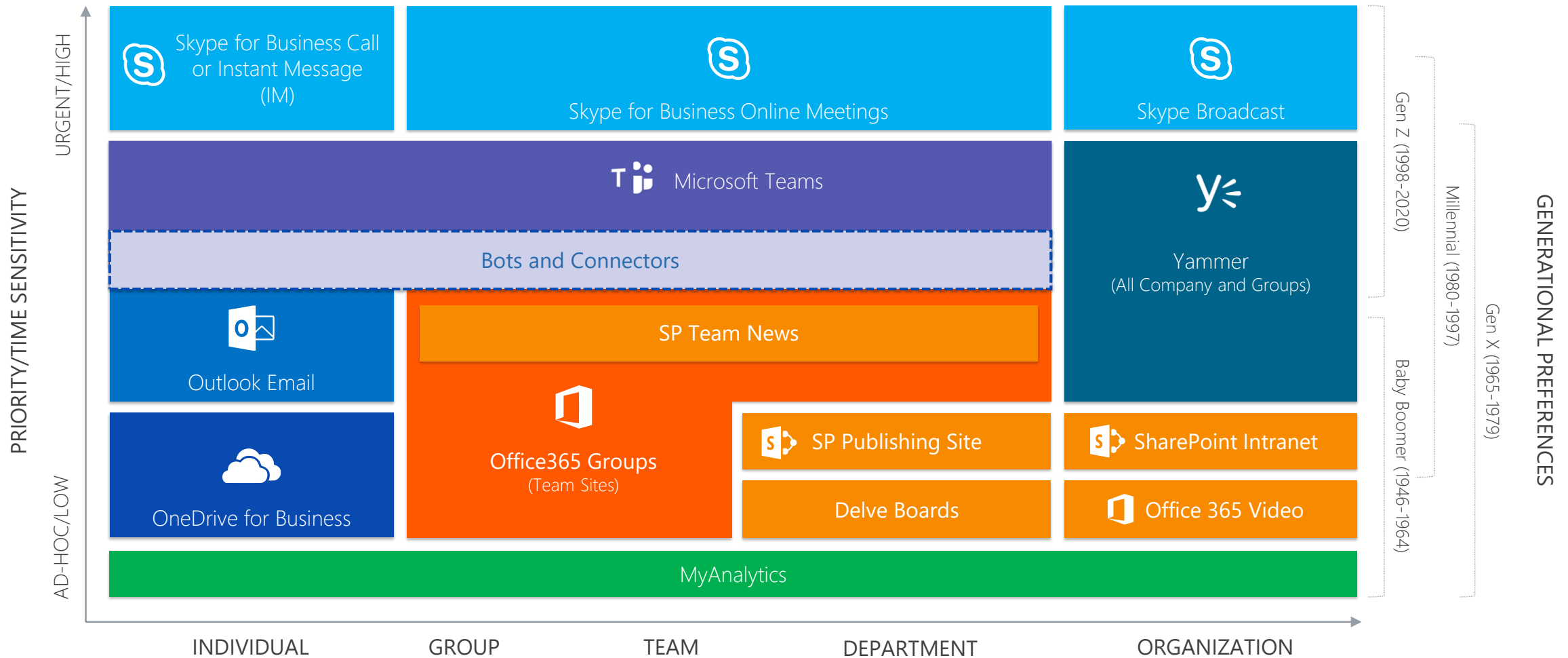


For organizations with a multi-generation workforce, it is important to understand your demographics to know how to best find the balance of tools across the generations. If you are an organization that heavily relies on email, what are you doing for your new workers? Are you giving them the tools they need to be effective?

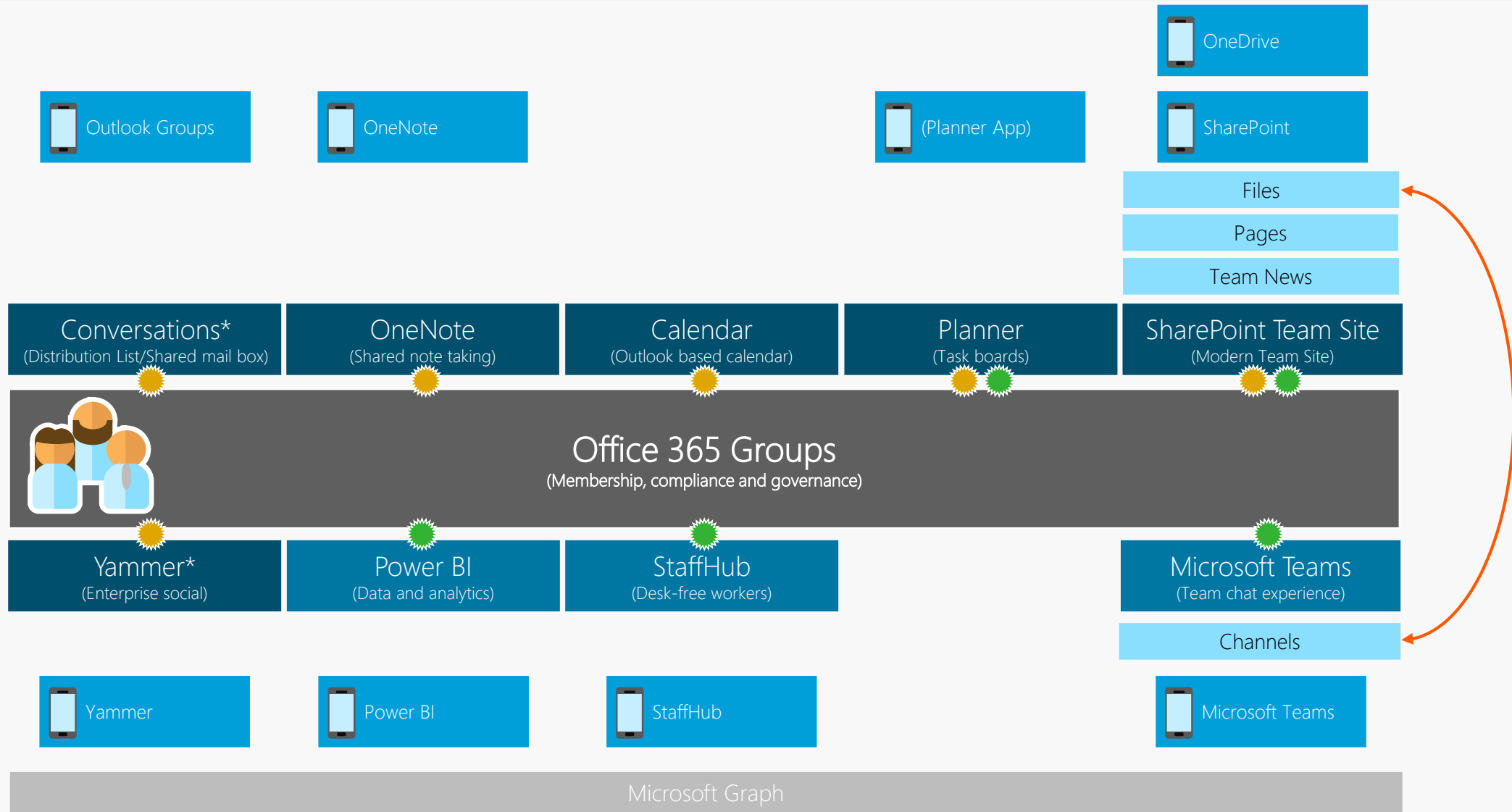
	Baby Boomer (1946-1964)	Generation X (1965-1979)	Millennial (1980-1997)	Generation Z (1998-2020)
In Person Meeting	●	◐	◐	●
Virtual Online Meeting (No Video)	◐	●	●	◐
Virtual Online Meeting (Video)	○	◑	◐	●
Outlook Email	●	●	◐	○
Team Workspaces	◐	●	●	●
Instant Message (IM)	◑	●	●	◐
Enterprise Social Networking	○	◑	◑	◐
Persistent Chat	○	◑	◑	●
Conversational User Interfaces	○	○	◐	●



What to Use When



Office 365 Groups is just the enabler



How relevant is Microsoft Teams for your company?

Very relevant, I consider
using it soon

Relevant

Not relevant now,
perhaps later

Not relevant at all

Start the presentation to activate live content

If you see this message in presentation mode, install the add-in or get help at PollEv.com/app

0%

Bot Framework





If you don't measure it...

you can't realize results

with **Digital Workplace Insights**

you turn your

INSIGHTS into ACTION

Do you have sufficient insight into the usage of your current platform?

Deep insight

Sufficient insight

Partial insight

insight at all

Start the presentation to activate live content

If you see this message in presentation mode, install the add-in or get help at PollEv.com/app

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Are your workplace investments driving business value?



Investment

Many companies are making significant investments in upgrading their workplace technology, but lacking in strategy, roadmap and investment in adoption, behaviors, value realization or measurement

Adoption

They assume they will achieve viral adoption of new tools and are disappointed usage is poor

Behaviors

They do not define how people should be using the tools in their daily work to drive productivity, innovation and engagement

Value Realization

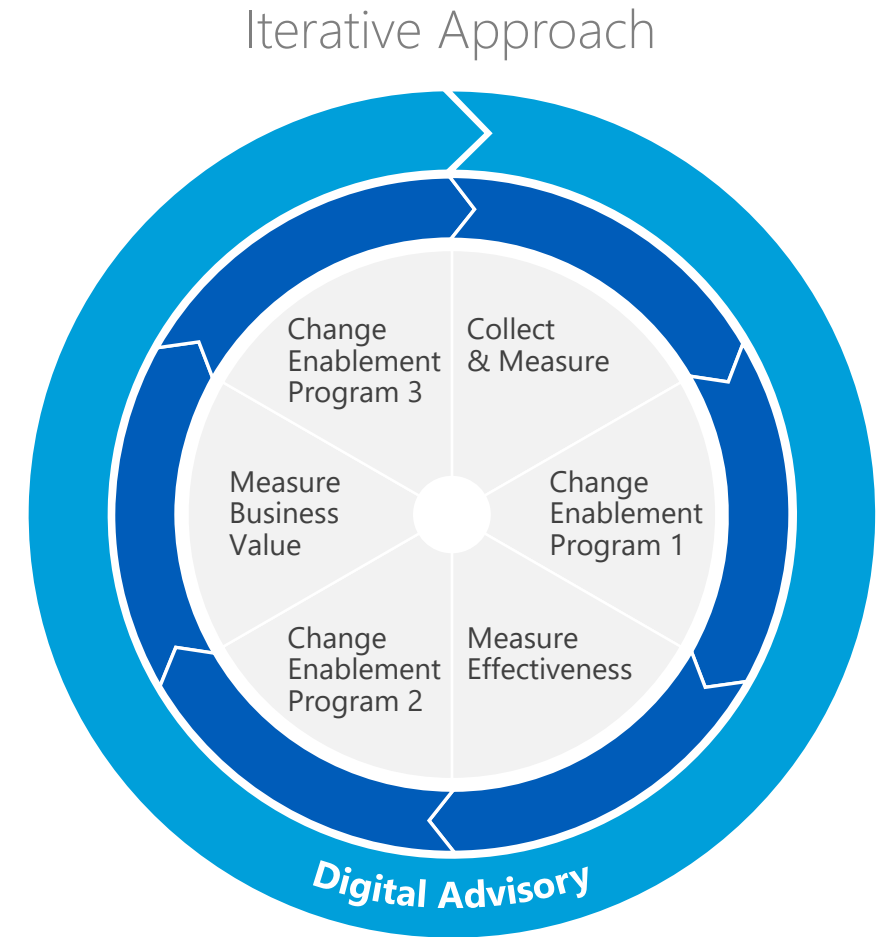
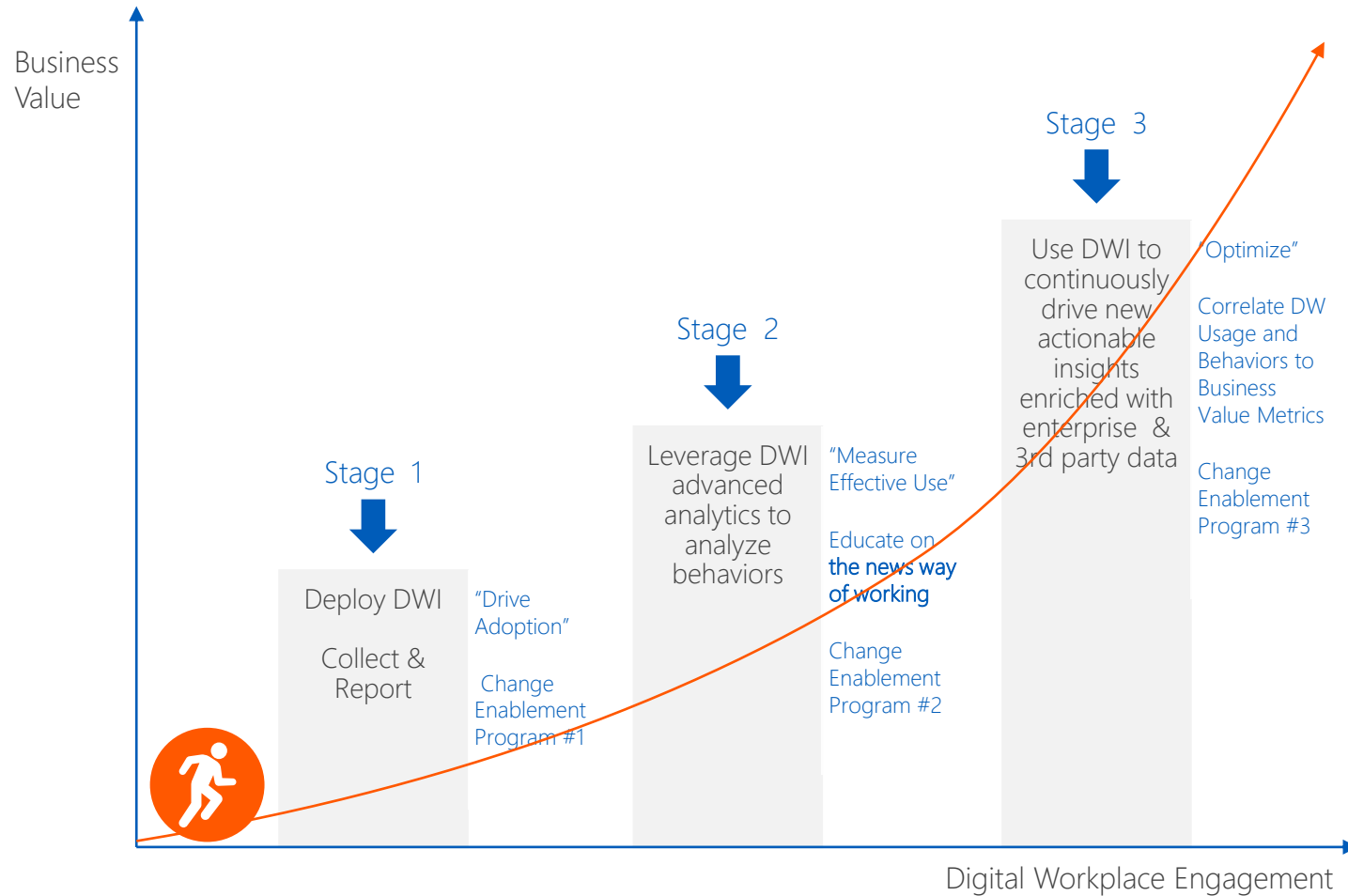
They do not have a vision of what specific business improvements they are expecting from their investments

Measurement

Most companies do not have the tools to measure adoption, behaviors or value realization at the level necessary to drive targeted actions to drive results

This is why studies show that **more than 50% of technology capabilities implemented are not used** and that **41% of technology projects fail to deliver expected business value**

Stages of the Digital Workplace Engagement Value Curve



Accelerate your time to value



Unlike point solutions, DWI is built on the Avanade Modern Analytics Platform that **allows you to integrate, correlate and draw insights across virtually any data source, application or platform.**

Business Insights

Make insight-driven decisions

Data from any source

Enrich your data with third party data sources from other data pipelines

Platform

Agile analytics platform



A woman with blonde hair is shown in profile, looking at a vertical digital display. The display shows various data visualizations, including a large circular chart and several smaller charts. The background is a blurred city street at night with warm lights.

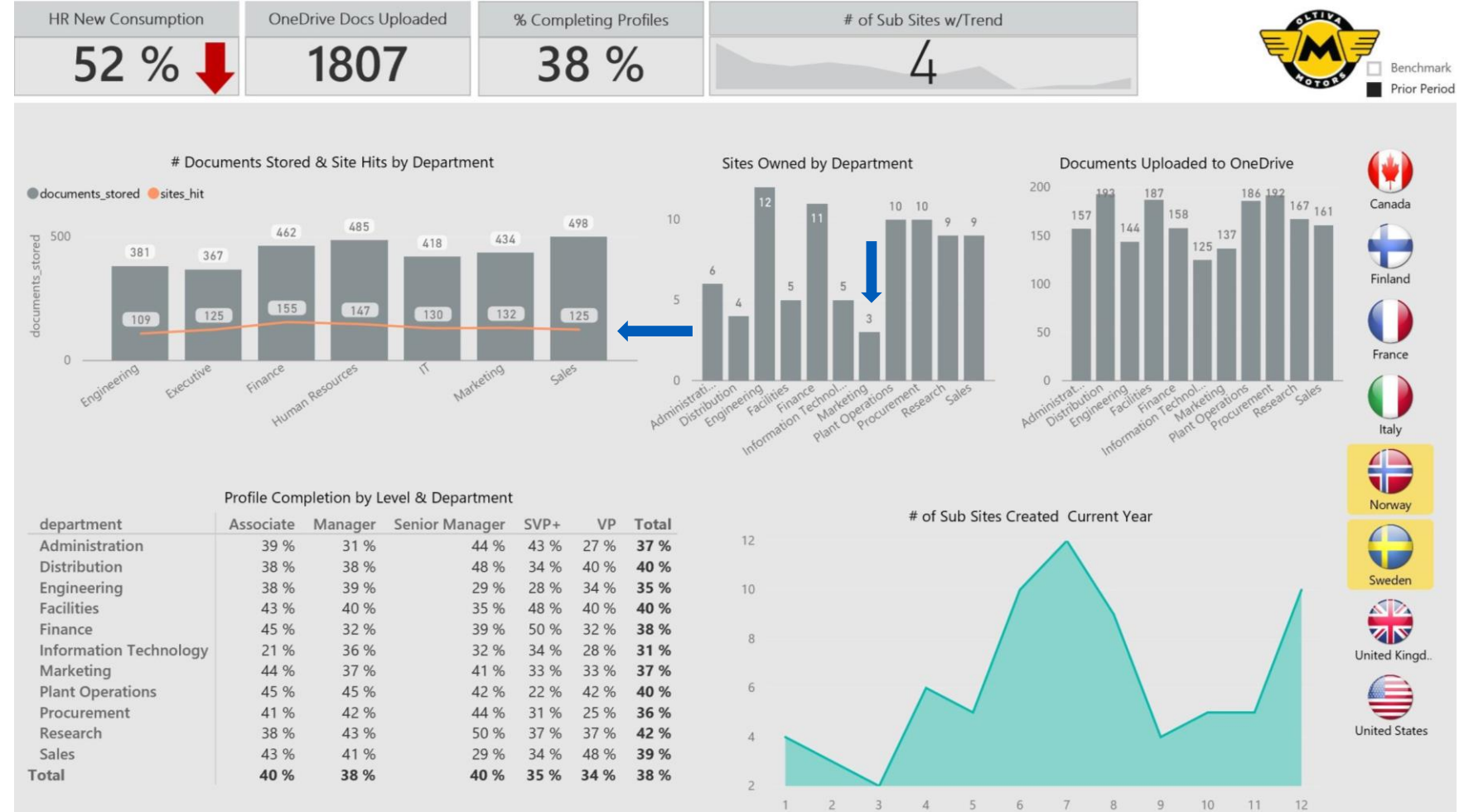
Digital Workplace Insights

[Watch the demo](#)

Increase Adoption Of Digital Tools



- Implement specific KPIs, drive down to the department level and initiate change efforts
- Zero in on where change efforts need fine tuning (by location, level of person, department and etc.)



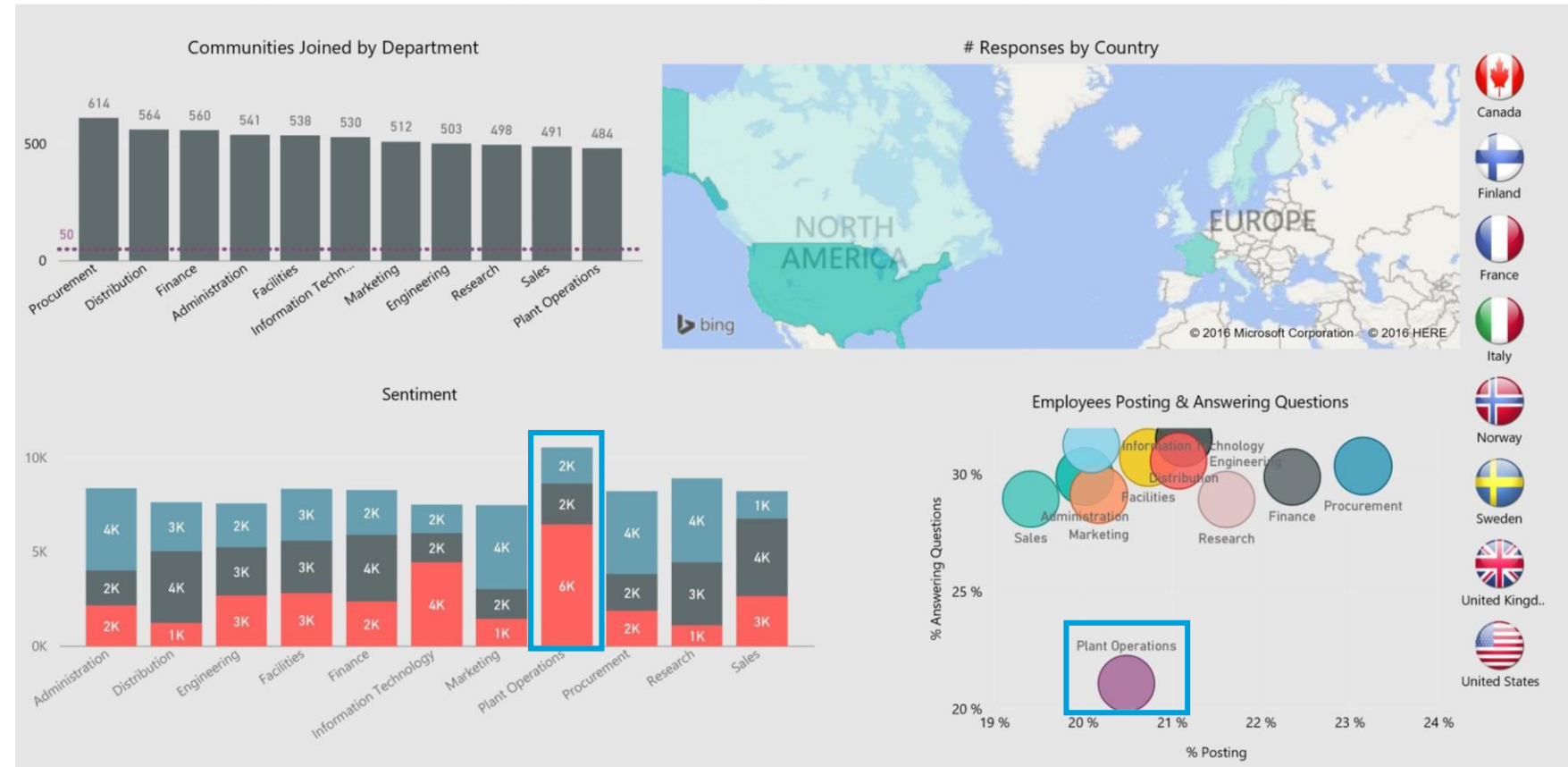
Drive More Effective Digital Behaviors



Drive and measure more effective digital behaviors

- Connecting with experts
- Sharing best practices
- Making decisions based on hard data
- Self-service
- Reducing e-mail and ineffective meetings
- Other company and workforce specific goals

Total Responses	% Answering Questions EU	% Answering Questions NA	Meetings Scheduled	Emails Sent
12K	29 %	29 %	12K	21K

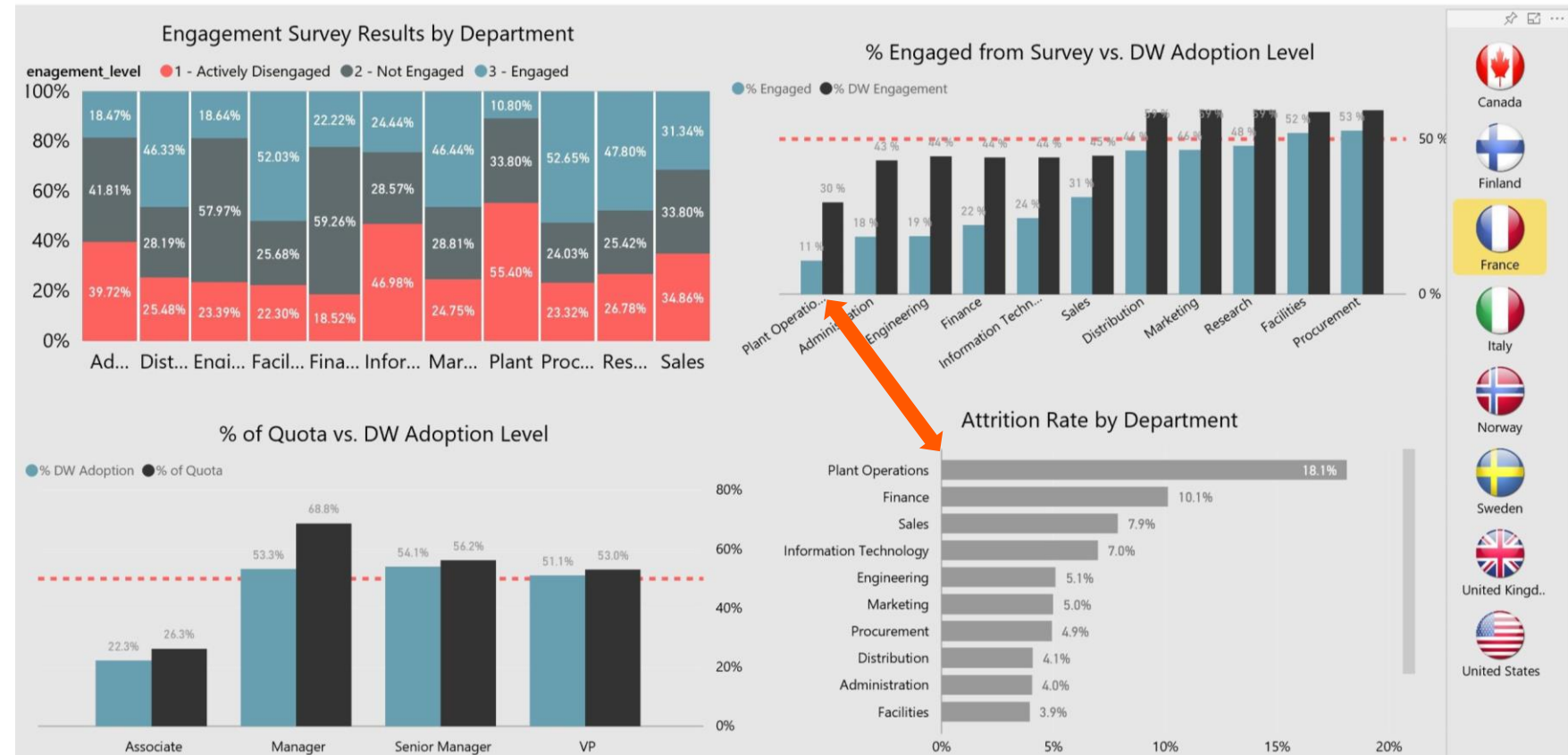


Achieve Measureable Business Value






Measure correlation between usage, behaviors and value realized

- Increase employee engagement & retention
- Attract next generation of employees
- Drive higher productivity and innovation
- Other company and workforce specific goals (e.g., higher attainment of sales quota)



How Is DWI Different From Other Analytics Solutions?



	 Delve Analytics	 Webtrends	 Digital Workplace Insights
Usage and behavior analytics from Exchange Online	✓		✓ ¹
Usage analytics from entire Office 365 family of products		✓	✓
Usage analytics from on premises versions of Exchange, SharePoint & Skype for Business		✓	✓
Behavior analytics from entire Office 365 family of products and on premises products			✓
Integration with analytics from other line of business systems			✓
Business value analytics			✓
No additional license cost	2		✓

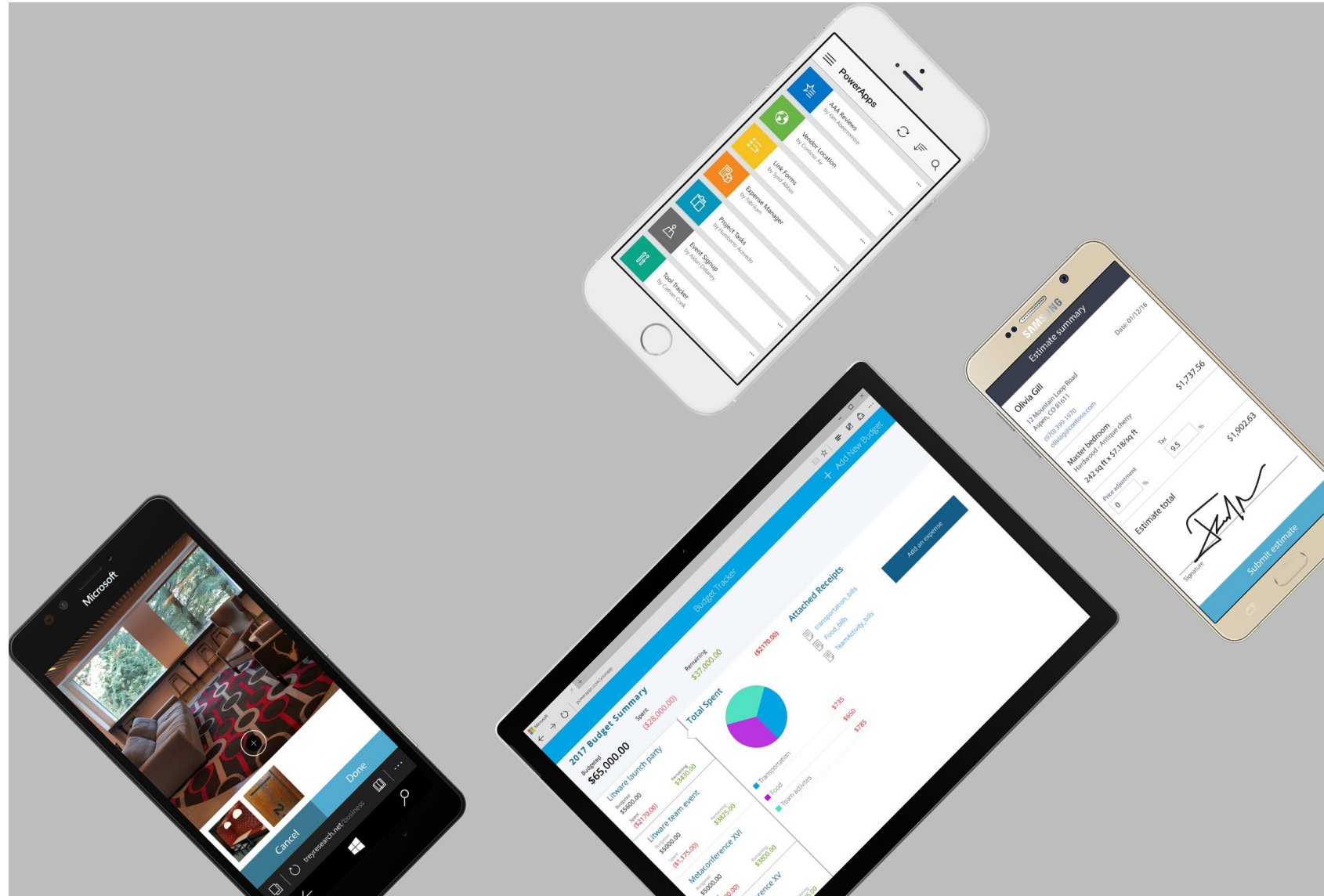
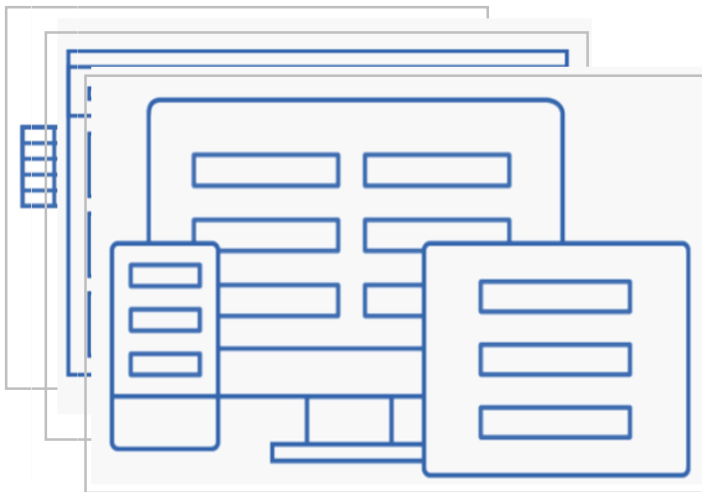
¹ Delve Analytics data is incorporated into DWI's more comprehensive insights

² No cost if pay for E5 level enterprise license

Microsoft PowerApps is a service for creating and using custom business apps across platforms



1. Connect to existing systems and data sources
2. Build apps, forms, and workflows without writing code
3. Publish apps instantly for web and mobile

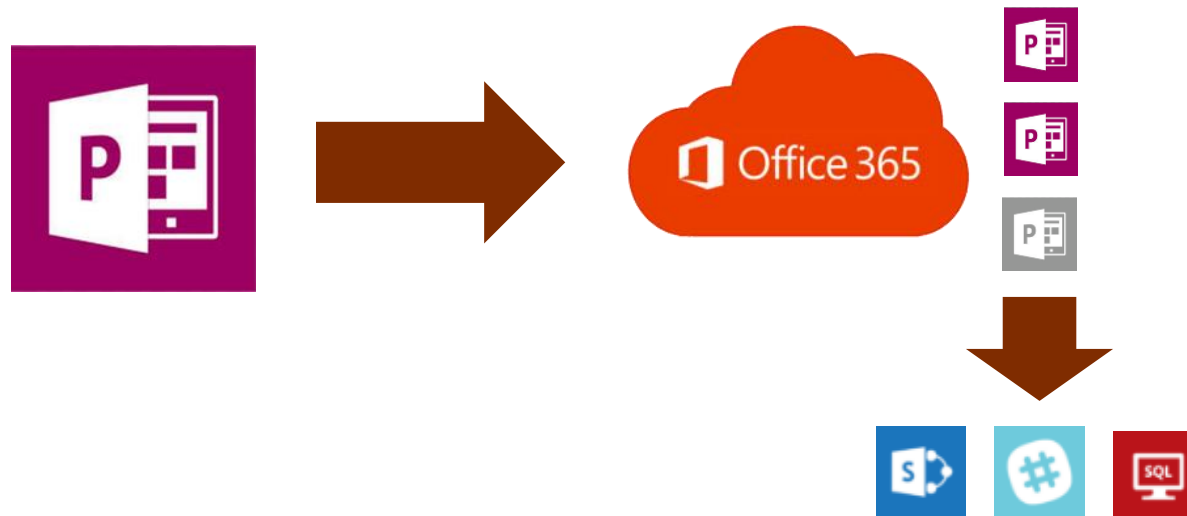




What is PowerApps?

A fully cloud-based platform for building, sharing and using business apps

- Create apps with a Windows 10 App, share securely with Office 365 users
- Access via mobile devices, tablets, web browser and Windows apps
- Get & manipulate external data via *Connections*



Why PowerApps?



Microsoft does not have great solutions at the moment for:

- Forms tools – unless you count InfoPath and/or Excel Surveys
- Rapid App Development environment
- Mobile app story for information workers

PowerApps tries to redeem these omissions with a modern approach

- A tool for power users to quickly design and build apps around data
- Works in mobile, works in the browser

Cloud first, Mobile first

What can I build with PowerApps?



PowerApps is flexible, but it also has specific strengths

- Generate apps based on data (Excel, SQL etc.)
- Form-based apps for capturing and updating data
- Line of Business apps with modern capabilities (microphone, camera, GPS coordinates)
- Apps for specific needs, signups, events – for power users and role-based needs

PowerApps-based apps can contain:



Multiple data sources



Multiple screens



Ink & pen support



Custom APIs

Current limitations with PowerApps

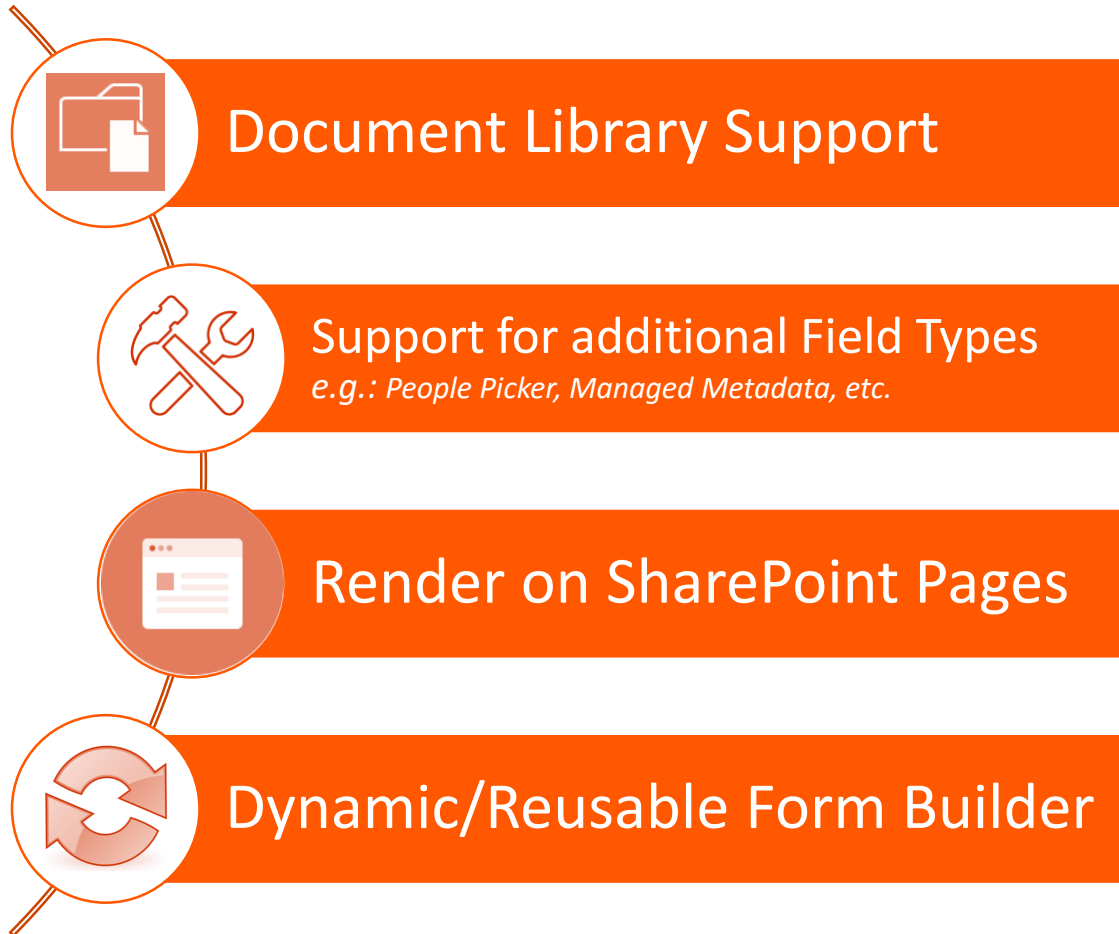


Supported platforms for using PowerApps



- Documentation is somewhat limited and scarce, more like a reference
- You will need custom development, if default connectors are not enough
- Limited SharePoint support – does not yet replace forms/list views

Working on it...



PowerApps on a SharePoint page



Office 365 | SharePoint

Search

Home
Documents
Notebook
Product
Field Reports
Evidence
Pages
Site Contents
Recycle bin
Edit

Field Research
Public group | General Purpose

Following Group conversations

4 members

Field Research

Field Report

Title *
Contoso Building 26

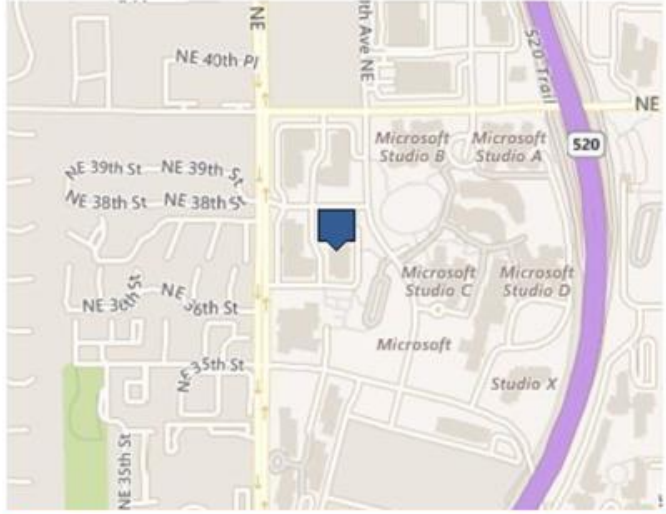
Store *
Fabrikam

Product
Shoes

Price
\$50

Description
Missing barcode - please add

Location
 Use GPS for current Location
 Enter my address



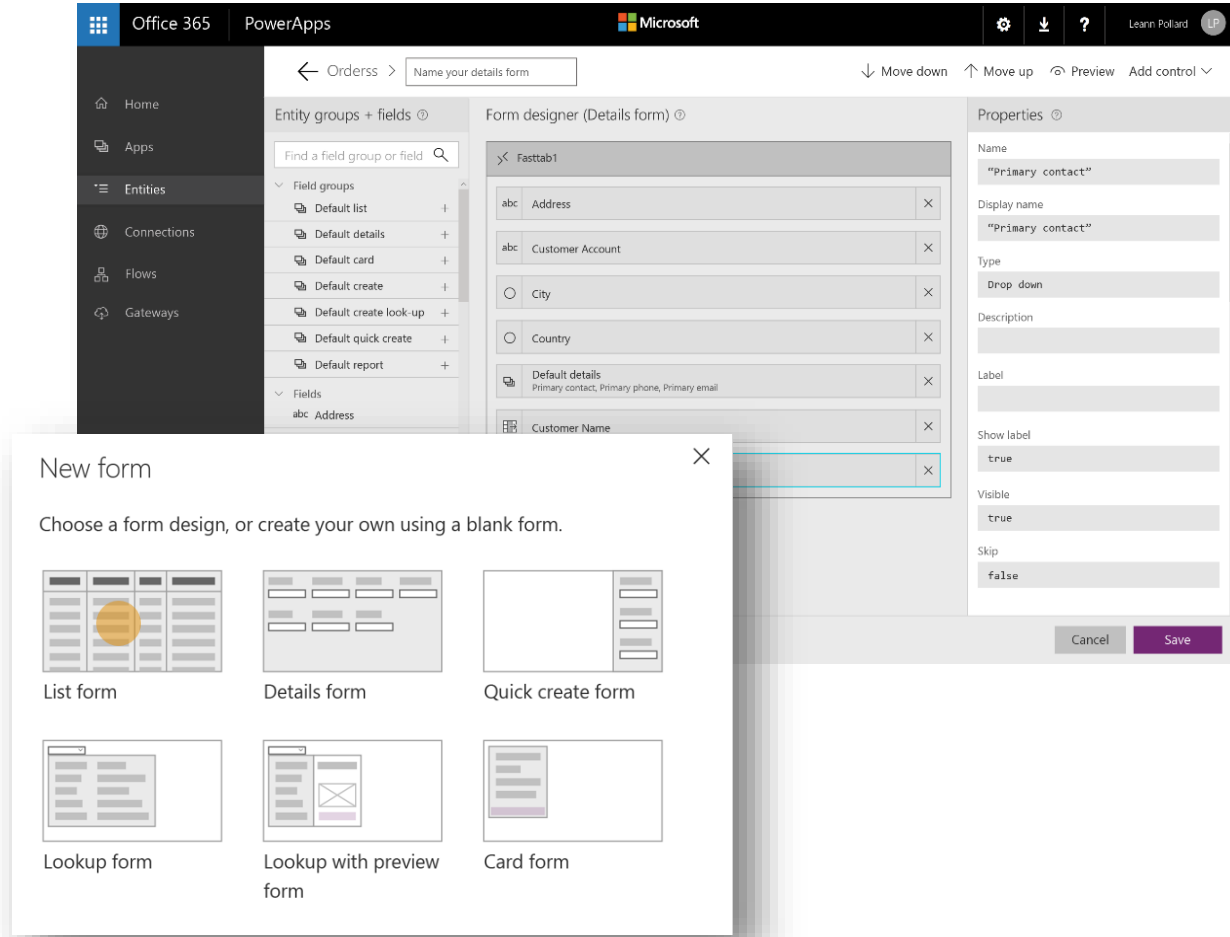
View photos (6)

Cancel Done

Return to classic SharePoint

Feedback

Reusable & Dynamic Form Builder



Reusable components

Dynamic to SharePoint field schema changes

Responsive across mobile phone and tablet

Microsoft Flow helps you work smarter by automating workflows across your apps and services



Get notifications



Synchronize files

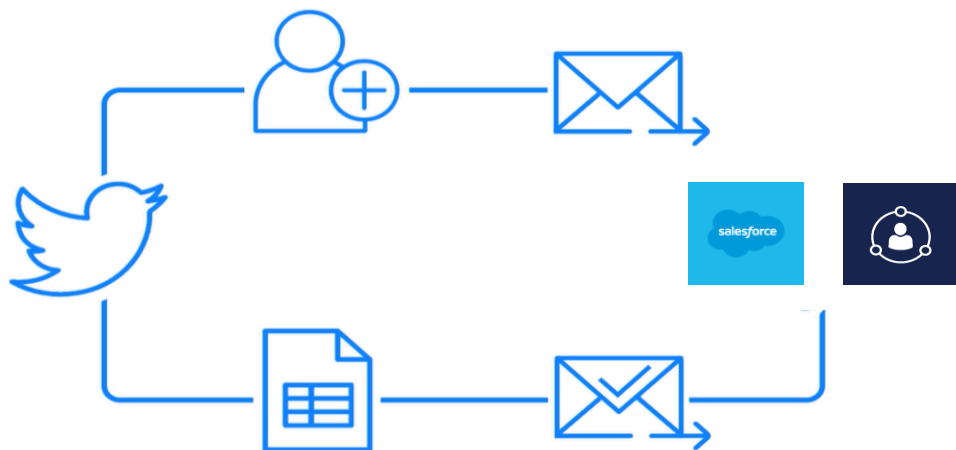


Collect data



Automate approvals

Get started quickly with over a hundred useful templates



Automate advanced scenarios with multiple steps, looping, branching conditions, and more

The screenshot shows the Microsoft Flow interface with a search bar and filters. The templates are as follows:

Template Title	By Microsoft Used
Create a to-do item in Wunderlist for important emails	254 times
Save my email attachments to a SharePoint document library	195 times
Get daily reminders in Email	103 times
Save tweets to a CSV file in OneDrive	99 times
Translate non-English emails	56 times
Save email attachments to Dropbox	55 times
Send me an email when a new file is added in SharePoint Online	54 times
Get a text notification when you receive an email from your manager	53 times
Copy new files in Dropbox to a specific folder on OneDrive	51 times
Email yourself new Tweets about a certain keyword	40 times
Save tweets to a CSV file in Dropbox	33 times
Copy files between OneDrive and Dropbox	32 times
Send me an email when a new item is added to a SharePoint Online	-
Post to Yammer if new tweets match with hashtag	-
Get Office 365 email notifications forwarded to Slack channel	-
Share my Tweets on Facebook	-

Build your own flows in an easy to use “visual designer”



Sending an Exchange email when a new file is added in Dropbox

Authenticate to your Dropbox account.

Select folder to monitor

Authenticate to your O365 account.

Build email *Subject* and *Body*

Choose to include properties from previous step (Dropbox file) to improve relevance

Specify *Send To* email address and additional properties (optional): *From*, *CC*, *BCC* and *Importance*

PowerApps & Flow roadmap - highlights



Q4 Calendar 2016

- AppSource for company wide app sharing
- Platform Admin center
- Data flow policies
- Deployment Environments
- Re-usable, dynamic forms support (preview)
- Flow sharing & collaboration
- Mobile Flow creation
- Windows Phone support



H1 Calendar 2017

- Power BI integration across the platform
- Solution packages
- Pro-dev control extensibility
- Re-usable, dynamic business process & logic
- Common Data Platform Office data sync
- Enhanced mobile Flow integration
- Extended Common Data Platform security model
- Embedded, in-context SharePoint Online
- Additional embedded experiences
- Sovereign cloud deployments

Roadmap is for general information purposes only and subject to change

How to get PowerApps?



PowerApps for Office 365 PowerApps for Dynamics 365

Extending Office 365 and
Dynamics 365

Included for free with most* Office 365 and
Dynamics 365 application SKUs

- PowerApps & MSFT Flow capabilities
- Create & run within the context of O365 & D365 data sources
- Connect to cloud-based services like Azure SQL, Dropbox, Twitter and many more

Quotas (per user; pooled tenant-wide):

- 2,000 flow runs per month

PowerApps Plan 1 (7\$)

For business users
Run any app using CDM

Can be purchased by an individual or an
admin

- PowerApps & MSFT Flow (Plan 1) capabilities
- Access to Common Data Model and premium connectors
- Run any app or flow & build against any existing data source

Quotas (per user; pooled tenant-wide):

- 4,500 flow runs per month
- 20MB Data Storage
- 2GB File Storage

PowerApps Plan 2 (40\$)

For creators and IT admins
Full creation & admin capabilities

Can be purchased by an individual or an admin
90 free trial available
Also included with Dynamics 365 Plans 1 and 2

Includes everything in P1, plus

- Create any app or flow
- Model your business data and create custom entities (CDM)
- Create/manage environments and databases
- Set policy and view usage

Quotas (per user; pooled tenant-wide):

- 15,000 flow runs per month
- 200 MB Data Storage
- 20 GB File Storage per user

Additional flow runs, Data Storage, and File Storage may be purchased as needed

How to get Flow?



Flow Free

Anyone can sign up for free with their personal, work or school email

750 flow runs per month included

Limited to connect to "standard" services

No on-premises connectivity
(Post-GA) No co-authoring or sharing within an organization

No SLA

Flow for Office 365 Flow for Dynamics 365

Included for free with most* Office 365 and Dynamics 365 application SKUs

2,000 flow runs per month included

Limited to connect to "standard" services

On-premises connectivity to Office, Dynamics services*

(Post-GA) Includes co-authoring or sharing within an organization

Flow Plan 1 (5\$)

Can be purchased by an individual or an admin
90 free trial available
Also included with Dynamics 365 Plans 1 and 2 and PowerApps Plans 1 and 2

4,500 flow runs per month included

Full "premium" connectivity to cloud and on-premises

(Post-GA) Includes co-authoring or sharing within an organization

No governance or management features

Flow Plan 2 (15\$)

15,000 flow runs per month included

Full "premium" connectivity to cloud and on-premises

(Post-GA) Includes co-authoring or sharing within an organization

Full governance and management features